The Ministry of Government and Consumer Services and Treasury Board Secretariat, through Supply Chain Ontario, Ontario Shared Services, has conducted a pricing refresh on the existing Vendor of Record (VOR) arrangement for Paging and Mobile Devices and Services.

Rogers remains the primary vendor for cellular services and devices. However, new reduced rates became effective February 1, 2018. The VOR arrangement, which came into effect February 1, 2014, has an initial term of six years with two optional extensions of two years each.

Compared to the existing rates prior to the pricing refresh, it is estimated that government costs will be reduced by $3.5M annually over the remaining potential six year term, an aggregate savings of approximately $21M. Much of these savings will be realized through significantly reduced data plan rates.

In addition to the existing deliverables, the refresh sought, and obtained, competitive pricing for a new 3GB data plan. This new data plan will help address the move towards Android and iPhone devices which, typically, are not as data efficient as their BlackBerry counterpart.

Under the VOR arrangement four vendors were qualified to provide devices and services across the province in the following categories:

- **Stream 1 – Mobile Devices and Services**
  - Cell Phones, Smart Phones and Air Cards
  - Related Plans

- **Stream 2 – Paging Devices and Services**
  - Numeric, Text, Two-Way and Customer notification Pagers
  - Related Plans

The ranking order of the qualified vendors under the VOR arrangement remains the same after the pricing refresh:
Paging and Mobile Devices and Services

• **Stream 1 – Mobile Devices and Services**
  - Rogers Communications Canada Inc. – Primary vendor
  - Telus Communications Inc. - Secondary vendor
  - Bell Mobility Inc. – Tertiary vendor
  - Tbaytel – Fourth vendor

• **Stream 2 – Paging Devices and Services**
  **Numeric and Text Pagers**
  - Rogers Communications Canada Inc. – Primary vendor
  - Paging Network of Canada Inc. (PageNet) - Secondary Vendor
  **Two Way and Customer Notification Pagers**
  - Paging Network of Canada Inc. (PageNet) – Primary Vendor

**Using the VOR arrangement**

This is a mandatory-use, enterprise-wide VOR arrangement for all Ontario Public Service (OPS) ministries covered by the OPS Procurement Directive.

Provincially Funded Organizations (PFOs) in Ontario may use this VOR arrangement at their option.

**How to access the arrangement**

For OPS ministries, access to this arrangement is currently available on MyOPS.

MyOPS -> Business Services -> Procurement -> Vendors of Record (VOR) -> Listed by Name -> Paging and Mobile Devices and Services.

For registered buyers from Provincially Funded Organizations (PFOs), access is available through the Doing Business with Ontario website. Registration is required.

FAQ

Go here for frequently asked questions

For more information

Ontario Shared Services Contact Centre:
Telephone: 416-326-9300 or 1-866-979-9300
TTY/Typewriter: 416-327-3851, 705-755-5544 or 1-866-310-7259